

Curriculum Vitae

December 20th, 2016



Personal details

Giuseppe Pandolfo born on 02/17/52 in Asolo (TV)

Education: industrial engineer (qualified technician)

Married, with two sons

Language skills: good english in speaking and writing

Work experiences

2014-today ; Milan - Consultant

After retiring from Alstom, I have established the company "Rail Consulting" sas of Giuseppe Pandolfo & C, with the aim of offering technical and business consulting to small and medium companies operating in Rail and Tram industry.

The business target is to offer integrated turnkey solutions, with the use of different types of subsystems in order to compose various solutions of on the ground transportation systems and on-board railways systems.

Together with the companies that I coordinate, I have participated in tenders and contracts in the Middle East, South America, Europe and Italy. Currently, these companies are involved in activities of construction works of some tramways and railways lines.

2003-2014 ; Milan - Marketing and Sales Manager

Head of the Municipality sector in Italy (local public transport), for Alstom Transport Group, Multinational Company based in Paris, operating in railways transport systems, present in Italy with about 3,000 people and 5 plants.

The assignment was to participate in industry events, including the formation of groups and associations, both traditional and with agreements for submission of proposals for project financing.

Some tenders and contracts during this period are:

- The proposal in project financing of Line C and D of the Rome Metro; Metro Line 5 and 4 of Milan Metro and Line 2 and 3 of Florence Tramways, of which Line 5 and Line 2 and 3 are close to completion

- The Signaling System Revamping of Milan Metro Line 1, already completed
- The New light rail Desio Seregno, under construction

During this period I have represented the company as a speaker at various conferences in Italy and abroad. I also participated in Marketing and Sales policies for the Group Alstom Transport.

2001-2003 ; Milan - Sales Manager

Contractualization activity and specific contracts with RFI and Trenitalia for security projects SCMT Railway traffic on the route and historical ERTM for the High Speed Rolling Stock.

1998-2001 ; Paris - Purchasing Manager

Head of purchases, based in Paris, at the Corporate Alstom Signaling. The assignment was to manage the purchasing strategies (materials and services) of the six production sites located in Bologna, Paris, Charleroi, London, Sao Paulo and Rochester (New York).

1996-1998 ; Bologna – Advanced Purchasing Manager

Responsible at SASIB of Bologna as Advanced Purchasing and Marketing manager. SASIB, engaged in railway signaling systems and products was later acquired by Alstom in 1998.

1989-1996 ; Milan - Purchasing Manager

Head of the purchasing department at COMPUPRINT S.p.A. (Company established in 1996 within the group BULL Italy).

1969-1989 ; Milan – HW Designer

Designer of HW systems at R&D Laboratories in Information Technology companies, and in Space and Military fields (General Electric / Honeywell / Bull / Fiar CGE).

Activities in the political-administrative field

2005-2013 Vice President of the Board of Directors of Ente Ferrario (public body with the task of managing the House Hotel for the elderly with assets of around 50 M €).

2004-2008 Chairman of the Board of Directors of the real estate company Ferrario Ltd., in charge of enhancing the Real Estate Ferrario.

1980-1996 Various experiences as a public administrator in the Local Authorities (Deputy Mayor, Councillor for urban planning, public and private building, education and social services)

Giuseppe Pandolfo

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I authorize the use of personal data in accordance with applicable laws.